Technical Questions for Finance Interviews

- What do you know about WACC? Where do the cost of capital and cost of debt values in the WACC equation come from?
- What is better for Dow, 2/10 or net 30?
- If you are analyzing the credit of a potential customer, what factors would you consider?
- What is good/bad about debt/equity?
- Walk me through the steps of conducting an NPV analysis.
- Is ROA a good measure of success?
- What are the methods of raising capital for a project?
- What could be some reasons why our actual cash flow was less than forecast?
- Does it ever make sense to accept a negative NPV project?
- What are some things you can do to further investigate a negative NPV project?
- How do you calculate WACC?
- What is an accrual?
- How would you go about pricing a product?
- How would you go about analyzing a situation where demand exceeded capacity?

See also:
Vault Guide to Finance Interviews on-line at www.mba.msu.edu/careers/
Vault Guide to Advanced Finance and Quantitative Interviews, available in the Procter & Gamble Career Resources Center (MBA Career Services Center)